

## SUPPLEMENTAL INFORMATION

Year ended December 31, 2019

(unaudited)

Dated: February 27, 2020











### **Extendicare Inc.**

#### **Non-GAAP Measures**

The Company assesses and measures operating results and financial position based on performance measures referred to as "net operating income", "net operating income margin", "EBITDA", "Adjusted EBITDA", "Adjusted EBITDA margin", "earnings before depreciation, amortization, and other expense", "earnings (loss) from continuing operations before separately reported items, net of taxes", "Funds from Operations" and "Adjusted Funds from Operations". These measures are commonly used by the Company and its investors as a means of assessing the performance of the core operations in comparison to prior periods. They are presented by the Company on a consistent basis from period to period, thereby allowing for consistent comparability of its operating performance. These are not measures recognized under GAAP and do not have standardized meanings prescribed by GAAP. These non-GAAP measures are presented in this document because either: (i) management believes that they are a relevant measure for users of the Company's financial statements to assess the Company's operating performance and ability to pay cash dividends; or (ii) certain ongoing rights and obligations of the Company may be calculated using these measures. Such non-GAAP measures may differ from similar computations as reported by other issuers and, accordingly, may not be comparable to similarly titled measures as reported by such issuers. They are not intended to replace earnings (loss) from continuing operations, net earnings (loss), cash flow, or other measures of financial performance and liquidity reported in accordance with GAAP.

References to "net operating income", or "NOI", in this document are to revenue less operating expenses, and this value represents the underlying performance of our operating business segments. References to "net operating income margin" are to net operating income as a percentage of revenue.

References to "EBITDA" in this document are to earnings (loss) from continuing operations before net finance costs, income taxes, depreciation and amortization. References to "Adjusted EBITDA" in this document are to EBITDA adjusted to exclude the line item "other expense", and as a result, is equivalent to the line item "earnings before depreciation, amortization, and other expense" reported on the consolidated statements of earnings. Management believes that certain lenders, investors and analysts use EBITDA, Adjusted EBITDA, and Adjusted EBITDA margin to measure a company's ability to service debt and meet other payment obligations, and as a common valuation measurement.

References to "earnings (loss) from continuing operations before separately reported items" in this document are to earnings (loss) from continuing operations, excluding the following separately reported line items: "foreign exchange and fair value adjustments", and "other expense". These line items are reported separately and excluded from certain performance measures, because they are transitional in nature and would otherwise distort historical trends. They relate to the change in the fair value of or gains and losses on termination of convertible debentures and interest rate agreements, as well as gains or losses on the disposal or impairment of assets, and foreign exchange gains or losses on capital items. In addition, these line items may include acquisition related costs, restructuring charges, proxy related costs and the write-off of unamortized financing costs on early retirement of debt. The above separately reported line items are reported on a pre-tax and on an after-tax basis as a means of deriving earnings (loss) from operations and related earnings per share excluding such items.

"Funds from Operations", or "FFO", is defined as Adjusted EBITDA less depreciation for furniture, fixtures, equipment and computers, or "depreciation for FFEC", depreciation for office leases, accretion costs, net interest expense and current income taxes. Management believes that certain investors and analysts use FFO, and as such has included FFO to assist with their understanding of the Company's operating results.

"Adjusted Funds from Operations", or "AFFO", is defined as FFO plus: i) the reversal of non-cash financing and accretion costs; ii) the reversal of non-cash share-based compensation; iii) the principal portion of government capital funding; iv) amounts received from income support arrangements; and v) the reversal of income or loss of the captive insurance company that was included in the determination of FFO, as those operations are funded through investments held for U.S. self-insured liabilities, which are not included in the Company's reported cash and short term investments. In addition, AFFO is further adjusted to account for the difference in total maintenance capex incurred from the amount deducted in the determination of FFO. Since our actual maintenance capex spending fluctuates on a quarterly basis with the timing of projects and seasonality, the adjustment to AFFO for these expenditures from the amount of depreciation for FFEC already deducted in determining FFO, may result in an increase to AFFO in the interim periods reported. Management believes that AFFO is a relevant measure of the ability of the Company to earn cash and pay cash dividends to shareholders.

Both FFO and AFFO are subject to other adjustments, as determined by management in its discretion, that are not representative of the Company's operating performance.

## EXTENDICARE Quarterly Earnings (unaudited)

(thousands of Canadian dollars, unless otherwise noted)

			2019					2018		
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Revenue										
Long-term care	156,221	159,936	160,972	166,656	643,785	152,805	155,833	159,239	164,656	632,533
Retirement living	9,508	10,006	10,406	11,356	41,276	6,971	8,242	9,160	9,039	33,412
Home health care	102,665	108,217	105,414	106,699	422,995	106,464	109,852	106,015	109,012	431,343
Other	5,875	5,894	5,941	6,184	23,894	5,184	5,561	5,888	6,086	22,719
	274,269	284,053	282,733	290,895	1,131,950	271,424	279,488	280,302	288,793	1,120,007
Operating expenses	243,883	248,733	247,866	258,018	998,500	242,102	243,181	244,810	255,930	986,023
Net operating income	30,386	35,320	34,867	32,877	133,450	29,322	36,307	35,492	32,863	133,984
Administrative costs	10,834	10,347	11,279	9,879	42,339	9,345	8,977	11,099	10,325	39,746
Adjusted EBITDA	19,552	24,973	23,588	22,998	91,111	19,977	27,330	24,393	22,538	94,238
Depreciation and amortization	9,427	9,705	9,861	10,597	39,590	7,837	8,235	9,014	10,184	35,270
Accretion costs	536	528	386	393	1,843	664	840	739	635	2,878
Interest expense	6,882	7,030	7,198	7,623	28,733	7,081	7,089	6,729	6,685	27,584
Interest revenue	(864)	(901)	(919)	(1,004)	(3,688)	(1,035)	(898)	(902)	(926)	(3,761)
Earnings before undernoted	3,571	8,611	7,062	5,389	24,633	5,430	12,064	8,813	5,960	32,267
Foreign exchange and fair value adjustments	(329)	421	426	1,489	2,007	130	440	1,322	(1,645)	247
Other expense	(1,429)	(975)		-	(2,404)	(180)	(3,373)		(16,642)	(20,195)
Earnings (loss) before income taxes	1,813	8,057	7,488	6,878	24,236	5,380	9,131	10,135	(12,327)	12,319
Income tax expense (recovery)										
Current	1,524	3,029	2,666	1,068	8,287	583	2,886	2,659	2,001	8,129
Deferred	(768)	(826)	(425)	917	(1,102)	1,231	270	(122)	(5,273)	(3,894)
	756	2,203	2,241	1,985	7,185	1,814	3,156	2,537	(3,272)	4,235
Earnings (loss) from continuing operations	1,057	5,854	5,247	4,893	17,051	3,566	5,975	7,598	(9,055)	8,084
Discontinued operations, net of tax	1,901	2,471	2,012	5,195	11,579	1,265	5,852	975	15,562	23,654
Net earnings	2,958	8,325	7,259	10,088	28,630	4,831	11,827	8,573	6,507	31,738
Add (deduct):		( -0 -1		(4.500)	42.22.0					
Foreign exchange and fair value adjustments, net of tax	(39)	(606)	(411)	(1,300)	(2,356)	(68)	(459)	(1,165)	1,071	(621)
Other expense, net of tax	1,353	717	-	-	2,070	132	2,880	-	12,153	15,165
Discontinued operations, net of tax	(1,901)	(2,471)	(2,012)	(5,195)	(11,579)	(1,265)	(5,852)	(975)	(15,562)	(23,654)
Earnings from continuing operations before separately reported gains/losses	2,371	5,965	4,836	3,593	16,765	3,630	8,396	6,433	4,169	22,628
before separately reported gams/1088e8	2,3/1	3,703	7,030	3,373	10,703		0,370	0,433	7,107	22,020
Net operating income as a % of revenue	11.1%	12.4%	12.3%	11.3%	11.8%	10.8%	13.0%	12.7%	11.4%	12.0%
Adjusted EBITDA as a % of revenue	7.1%	8.8%	8.3%	7.9%	8.0%	7.4%	9.8%	8.7%	7.8%	8.4%

### EXTENDICARE INC.

### **Quarterly Segmented Information**

(unaudited)

(thousands of dollars)

	1		2		3		4		5		6		/		8		9		10	
					2019										2018					
	Q1		Q2		Q3		Q4		Total		Q1		Q2		Q3		Q4		Total	
9 Revenue																				
10 Long-term care	156,221	57.0%	159,936	56.3%	160,972	56.9%	166,656	57.3%	643,785	56.9%	152,805	56.3%	155,833	55.8%	159,239	56.8%	164,656	57.0%	632,533	56.5%
11 Retirement living	9,508	3.5%	10,006	3.5%	10,406	3.7%	11,356	3.9%	41,276	3.6%	6,971	2.6%	8,242	2.9%	9,160	3.3%	9,039	3.1%	33,412	3.0%
12 Home health care	102,665	37.4%	108,217	38.1%	105,414	37.3%	106,699	36.7%	422,995	37.4%	106,464	39.2%	109,852	39.3%	106,015	37.8%	109,012	37.8%	431,343	38.5%
13 Other Canadian operations	5,875	2.1%	5,894	2.1%	5,941	2.1%	6,184	2.1%	23,894	2.1%	5,142	1.9%	5,510	2.0%	5,831	2.1%	5,808	2.0%	22,291	2.0%
14 Corporate Cda	-	0.0%	_	0.0%		0.0%		0.0%		0.0%	3	0.0%	_	0.0%	19	0.0%	1	0.0%	23	0.0%
15 Canadian operations	274,269	100.0%	284,053	100.0%	282,733	100.0%	290,895	100.0%	1,131,950	100.0%	271,385	100.0%	279,437	100.0%	280,264	100.0%	288,516	99.9%	1,119,602	100.0%
16 U.S. operations (C\$)	-	_	_	_		_		0.0%		0.0%	39	_	51	_	38	_	277	0.1%	405	0.0%
17 Total Revenue	274,269	_	284,053	_	282,733	_	290,895	100.0%	1,131,950	100.0%	271,424	_	279,488	_	280,302	_	288,793	100.0%	1,120,007	100.0%
18 Net Operating Income (revenue less oper	ating expenses	s)																		
19 Long-term care	16,838	10.8%	19,430	12.1%	20,621	12.8%	20,521	12.3%	77,410	12.0%	15,961	10.4%	18,117	11.6%	20,159	12.7%	18,807	11.4%	73,044	11.5%
20 Retirement living	2,579	27.1%	2,917	29.2%	2,943	28.3%	2,993	26.4%	11,432	27.7%	1,632	23.4%	2,346	28.5%	2,726	29.8%	2,278	25.2%	8,982	26.9%
21 Home health care	7,553	7.4%	9,774	9.0%	8,101	7.7%	5,921	5.5%	31,349	7.4%	8,629	8.1%	12,565	11.4%	8,880	8.4%	7,915	7.3%	37,989	8.8%
22 Other Canadian operations	3,416	58.1%	3,199	54.3%	3,202	53.9%	3,442	55.7%	13,259	55.5%	3,058	59.5%	3,228	58.6%	3,670	62.9%	3,585	61.7%	13,541	60.7%
23 Corporate Cda	-		-		-		-		-		3		-		19		1		23	
24 Canadian operations	30,386	11.1%	35,320	12.4%	34,867	12.3%	32,877	11.3%	133,450	11.8%	29,283	10.8%	36,256	13.0%	35,454	12.7%	32,586	11.3%	133,579	11.9%
25 U.S. operations (C\$)	_	_	-	_	-	_			-		39	100.0%	51	100.0%	38	100.0%	277	100.0%	405	100.0%
26 Total NOI	30,386	11.1%	35,320	12.4%	34,867	12.3%	32,877	11.3%	133,450	11.8%	29,322	10.8%	36,307	13.0%	35,492	12.7%	32,863	11.4%	133,984	12.0%
27 Adjusted EBITDA																				
28 Canadian operations	19,774	7.2%	25,152	8.9%	23,846	8.4%	23,527	8.1%	92,299	8.2%	20,221	7.5%	27,552	9.9%	24,636	8.8%	22,600	7.8%	95,009	8.5%
29 U.S. operations (C\$)	(222)	_	(179)	_	(258)	_	(529)	_	(1,188)		(244)	_	(222)	_	(243)	_	(62)	_	(771)	
30 Total Adj. EBITDA	19,552	7.1%	24,973	8.8%	23,588	8.3%	22,998	7.9%	91,111	8.0%	19,977	7.4%	27,330	9.8%	24,393	8.7%	22,538	7.8%	94,238	8.4%
31 32 Earnings (loss) from continuing operatio	b.f		t	(mata 1)																
33 Canadian operations	ns before sepa 2,827	rately repo	6,379	note 1)	5,183		4,212		18,601		4,209		9,091		7,160		4,567		25,027	
34 U.S. operations (C\$)	(456)		(414)		(347)		(619)		(1,836)		(579)		(695)		(727)		(398)		(2,399)	
35	2,371	_	5,965	_	4,836	_	3,593	-	16,765		3,630	_	8,396	_	6,433	_	4,169	-	22,628	
	2,571	_	2,702	_	4,050	=	5,575	=	10,700		3,030	=	0,570	=	0,400	-	4,102	-	22,020	
36 Earnings (loss) from continuing operatio	ns																			
37 Canadian operations	13		4,966		5,353		4,467		14,799		4,894		6,295		7,497		(8,301)		10,385	
38 U.S. operations (C\$)	1,044	_	888	_	(106)	_	426		2,252		(1,328)	_	(320)		101		(754)	_	(2,301)	
39	1,057	_	5,854	_	5,247	_	4,893	_	17,051		3,566	_	5,975	_	7,598	_	(9,055)		8,084	
40 Net earnings (loss)																				
41 Canadian operations	13		4,966		5,353		4,467		14,799		4,894		6,295		7,497		(8,301)		10,385	
42 U.S. operations (C\$)	2,945		3,359	_	1,906	_	5,621	_	13,831		(63)	_	5,532	_	1,076	_	14,808	_	21,353	
43	2,958		8,325		7,259		10,088		28,630		4,831		11,827		8,573		6,507		31,738	

#### Note:

<sup>1</sup> Represents net earnings (loss) prior to foreign exchange and fair value adjustments, net of tax, and other expense, net of tax.

#### EXTENDICARE INC.

#### **Quarterly Segmented Information**

(unaudited)
(thousands of dollars)

11 12 13 14 15 2017 Q1  $\mathbf{Q2}$ Q3 Q4 Total 9 Revenue 10 Long-term care 152,976 150,610 56.0% 55.9% 154,607 56.6% 158,694 56.4% 616,887 56.2% 11 Retirement living 4,630 4,802 5,143 6,098 20,673 1.7% 1.7% 1.9% 2.2% 1.9% 107,794 12 Home health care 110,133 108,650 109,141 435,718 40.1% 40.2% 39.8% 38.8% 39.7% 13 Other Canadian operations 4,325 4,624 1.6% 1.7% 4,691 1.7% 5,149 1.8% 18,789 1.7% 14 Corporate Cda 4 0.0% 5 0.0% 3 0.0% 3 0.0% 15 0.0% 15 Canadian operations 267,363 99.4% 272,540 99.5% 273,094 100.0% 279,085 99.2% 1,092,082 99.5% U.S. operations (C\$) 1,495 0.6% 1,305 0.5% 136 0.0% 2,313 0.8% 5,249 0.5% 268,858 273,230 281,398 1,097,331 17 Total Revenue 100.0% 273,845 100.0% 100.0% 100.0% 100.0% 18 Net Operating Income (revenue less operating expenses) 19 Long-term care 16,932 11.2% 18,475 12.1% 20,170 13.0% 18,345 11.6% 73,922 12.0% 20 Retirement living 269 5.8% 417 8.7% 691 13.4% 1,006 16.5% 2,383 11.5% 21 Home health care 10,658 9.9% 11,136 10.1% 11,076 10.2% 10,981 10.1% 43,851 10.1% 51.9% Other Cdn operations 2,246 2,529 54 7% 2,653 56.6% 2,974 57.8% 10,402 55.4% Corporate Cda 4 15 30,109 32,562 34,593 33,309 **Canadian operations** 130,573 11.3% 11.9% 12.7% 11.9% 12.0% U.S. operations (C\$) 1,495 1,305 2,313 5,249 136 100.0% 100.0% 100.0% 100.0% 100.0% **Total NOI** 31,604 33,867 34,729 35,622 135,822 11.8% 12.4% 12.7% 12.7% 12.4% 27 Adjusted EBITDA **Canadian operations** 20,457 23,557 24,316 25,152 93,482 7.7% 8.6% 8.9% 9.0% 8.6% 29 U.S. operations (C\$) 972 1,031 (291)2,403 4,115 21,429 Total Adj. EBITDA 8.0% 24,588 9.0% 24,025 27,555 9.8% 97,597 8.9% 31 32 Earnings (loss) from continuing operations before separately reported items (note 1) **Canadian operations** 6,997 7,056 7,514 26,235 4,668 629 804 2,957 U.S. operations (C\$) (614)2,138 7,801 35 5,297 9,652 29,192 6,442 36 Earnings (loss) from continuing operations 7,470 7,303 7,919 37 Canadian operations 4,551 27,243 U.S. operations (C\$) 396 2,449 (758)2,382 4,469 10,301 39 4,947 9,919 6,545 31,712 40 Net earnings (loss) **Canadian operations** 4,551 7,470 7,303 7,919 27,243 (30,464)42 U.S. operations (C\$) 396 (758)5,715 (25,111)

(22.994)

6,545

13,634

2,132

43 Note: 4.947

<sup>1</sup> Represents net earnings (loss) prior to foreign exchange and fair value adjustments, net of tax, and other expense, net of tax.

## Extendicare

(unaudited)

### **Reconciliation of Adjusted EBITDA to AFFO** (1)

			2019				2018						
(thousands of Canadian dollars, unless otherwise noted)	Q1	Q2	Q3	Q4	Total		Q1	Q2	Q3	Q4	Total		
Adjusted EBITDA	19,552	24,973	23,588	22,998	91,111		19,977	27,330	24,393	22,538	94,238		
Depreciation for FFEC (maintenance capex) (2)	(1,641)	(1,692)	(1,710)	(1,855)	(6,898)		(1,910)	(1,807)	(1,823)	(1,882)	(7,422)		
Depreciation for office leases (3)	(673)	(656)	(638)	(621)	(2,588)		-	-	-	-	-		
Accretion costs	(536)	(528)	(386)	(393)	(1,843)		(664)	(840)	(739)	(635)	(2,878)		
Interest expense	(6,882)	(7,030)	(7,198)	(7,623)	(28,733)		(7,081)	(7,089)	(6,729)	(6,685)	(27,584)		
Interest income	864	901	919	1,004	3,688	L	1,035	898	902	926	3,761		
Pre-tax adjusted earnings from operations	10,684	15,968	14,575	13,510	54,737		11,357	18,492	16,004	14,262	60,115		
Current income tax expense (recovery) (4)	1,528	3,283	2,666	1,075	8,552		583	2,886	2,661	2,075	8,205		
Current income taxes as a % of pre-tax adj. earnings	14.3%	20.6%	18.3%	8.0%	15.6%		5.1%	15.6%	16.6%	14.5%	13.6%		
FFO	9,156	12,685	11,909	12,435	46,185		10,774	15,606	13,343	12,187	51,910		
Amortization of deferred financing costs	385	478	415	436	1,714		397	553	395	391	1,736		
Accretion costs	536	528	386	393	1,843		664	840	739	635	2,878		
Non-cash share-based compensation (DSUs & PSUs)	219	305	698	376	1,598		434	599	(817)	214	430		
Principal portion of government capital funding payments	1,372	1,372	1,373	1,369	5,486		1,300	1,300	1,300	1,300	5,200		
Amounts offset through investments held for self-insured													
liabilities (5)	222	179	258	529	1,188		241	211	235	163	850		
Additional maintenance capex (2)	725	(620)	(1,346)	(4,173)	(5,414)		859	(1,976)	(1,816)	(2,320)	(5,253)		
AFFO	12,615	14,927	13,693	11,365	52,600	L	14,669	17,133	13,379	12,570	57,751		
Per Basic Share (\$)													
FFO	0.103	0.143	0.133	0.139	0.518		0.122	0.177	0.151	0.137	0.587		
AFFO	0.142	0.168	0.153	0.127	0.590		0.166	0.194	0.151	0.142	0.653		
Per Diluted Share (\$)													
FFO	0.103	0.143	0.133	0.139	0.518		0.122	0.177	0.151	0.137	0.587		
AFFO	0.138	0.161	0.149	0.124	0.572	L	0.161	0.188	0.147	0.138	0.634		
Dividends declared	10,634	10,656	10,681	10,701	42,672		10,578	10,570	10,591	10,612	42,351		
Dividends declared per share	0.120	0.120	0.120	0.1200	0.480	L	0.120	0.120	0.120	0.120	0.480		
Basic weighted average number of shares (000's)	88,825	89,039	89,253	89,467	89,148		88,379	88,208	88,412	88,612	88,403		
Diluted weighted average number of shares (000's)	99,186	99,415	99,614	99,850	99,539	L	99,688	98,595	98,788	98,962	98,753		
Capital Additions			2019						2018				
(thousands of Canadian dollars)	Q1	Q2	Q3	Q4	Total		Q1	Q2	Q3	Q4	Total		
Growth expenditures	5,336	7,321	5,276	3,662	21,595		5,960	12,589	9,239	11,503	39,291		
Maintenance capex	916	2,312	3,056	6,028	12,312	L	1,051	3,783	3,639	4,202	12,675		
Total Capital Additions	6,252	9,633	8,332	9,690	33,907	L	7,011	16,372	12,878	15,705	51,966		

- 1. "Adjusted EBITDA", "funds from operations" and "adjusted funds from operations" are not recognized measures under GAAP and do not have a standardized meaning prescribed by GAAP. Refer to discussion of non-GAAP measures.
- 2. These two line items combined represent the total of our maintenance capex incurred in the period for continuing operations. An amount equivalent to our depreciation for FFEC, or furniture, fixtures, equipment and computers, is deducted in determining FFO, and the difference in total maintenance capex incurred is adjusted for in determining AFFO.
- 3. Represents depreciation recognized on adoption of IFRS 16 related to office leases.
- 4. Excludes current income tax with respect to items that are excluded from the computation of AFFO from continuing operations, such as foreign exchange and fair value adjustments, asset impairment and disposals, other expense, and provisions for prior period tax reassessments.
- Represents AFFO of the captive insurance company that decreases/(increases) its investments held for self-insured liabilities not impacting the Company's reported cash and short-term investments.

# Extendicare (unaudited)

## Reconciliation of Earnings (Loss) from Continuing Operations to Funds from Operations and Adjusted Funds from Operations (1)

			2019							
(thousands of Canadian dollars unless otherwise noted)	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Earnings (loss) from continuing operations Adjustments:	1,057	5,854	5,247	4,893	17,051	3,566	5,975	7,598	(9,055)	8,084
Depreciation and amortization expense	9,427	9,705	9,861	10,597	39,590	7,837	8,235	9,014	10,184	35,270
Deduct depreciation/amortization for FFEC (2)	(1,641)	(1,692)	(1,710)	(1,855)	(6,898)	(1,910)	(1,807)	(1,823)	(1,882)	(7,422)
Deduct depreciation for office leases <sup>(3)</sup> Foreign exchange and fair value adjustments,	(673)	(656)	(638)	(621)	(2,588)	-	-	-	-	-
and other expense (income)  Current tax on foreign exchange and fair value adjustments,	1,758	554	(426)	(1,489)	397	50	2,933	(1,322)	18,287	19,948
and other expense (income)	(4)	(254)	_	(7)	(265)	-	_	(2)	(74)	(76)
Deferred income taxes	(768)	(826)	(425)	917	(1,102)	1,231	270	(122)	(5,273)	(3,894)
FFO	9,156	12,685	11,909	12,435	46,185	10,774	15,606	13,343	12,187	51,910
Amortization of deferred financing costs	385	478	415	436	1,714	397	553	395	391	1,736
Accretion costs	536	528	386	393	1,843	664	840	739	635	2,878
Non-cash share-based compensation (DSUs & PSUs)	219	305	698	376	1,598	434	599	(817)	214	430
Principal portion of government capital funding payments Amounts offset through investments held for self-insured	1,372	1,372	1,373	1,369	5,486	1,300	1,300	1,300	1,300	5,200
liabilities <sup>(4)</sup>	222	179	258	529	1,188	241	211	235	163	850
Additional maintenance capex (2)	725	(620)	(1,346)	(4,173)	(5,414)	859	(1,976)	(1,816)	(2,320)	(5,253)
AFFO	12,615	14,927	13,693	11,365	52,600	14,669	17,133	13,379	12,570	57,751
Per Share (\$)										
FFO - basic	0.103	0.143	0.133	0.139	0.518	0.122	0.177	0.151	0.137	0.587
FFO - diluted	0.103	0.143	0.133	0.139	0.518	0.122	0.177	0.151	0.137	0.587
AFFO - basic	0.142	0.168	0.153	0.127	0.590	0.166	0.194	0.151	0.142	0.653
AFFO - diluted	0.138	0.161	0.149	0.124	0.572	0.161	0.188	0.147	0.138	0.634
Basic weighted average number of shares (thousands)	88,825	89,039	89,253	89,467	89,148	88,379	88,208	88,412	88,612	88,403
Diluted weighted average number of shares (thousands)	99,186	99,415	99,614	99,850	99,539	99,688	98,595	98,788	98,962	98,753
Capital Additions from continuing operations			2019					2018		
(thousands of Canadian dollars)	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year
Growth expenditures	5,336	7,321	5,276	3,662	21,595	5,960	12,589	9,239	11,503	39,291
Maintenance Capex	916	2,312	3,056	6,028	12,312	1,051	3,783	3,639	4,202	12,675
Total Capital Additions from continuing operations	6,252	9,633	8,332	9,690	33,907	7,011	16,372	12,878	15,705	51,966

 <sup>&</sup>quot;Adjusted EBITDA", "funds from operations" and "adjusted funds from operations" are not recognized measures under GAAP and do not have a standardized meaning prescribed by GAAP. Refer to discussion of non-GAAP measures.

<sup>2.</sup> These two line items combined represent the total of our maintenance capex incurred in the period for continuing operations. An amount equivalent to our depreciation for FFEC, or furniture, fixtures, equipment and computers, is deducted in determining FFO, and the difference in total maintenance capex incurred is adjusted for in determining AFFO.

<sup>3.</sup> Represents depreciation recognized on adoption of IFRS 16 related to office leases.

<sup>4.</sup> Represents AFFO of the captive insurance company that decreases/(increases) its investments held for self-insured liabilities not impacting the Company's reported cash and short-term investments.

## EXTENDICARE INC. CANADIAN OPERATIONS - OPERATING STATISTICS

(unaudited)

			2019					2018			2017	2016
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Total	Total
8 Number of Centres at Period End												
9 Owned/leased	68	68	68	69	69	66	67	67	67	67	66	65
10 Contract services	54	53	53	53	53	53	53	53	53	53	50	53
11	122	121	121	122	122	119	120	120	120	120	116	118
12 Operational Resident Capacity at Period End												
13 Owned/leased	9,062	9,062	9,062	9,186	9,186	8,813	8,906	8,906	8,950	8,950	8,788	8,690
14 Contract services	6,661	6,601	6,601	6,601	6,601	6,632	6,632	6,632	6,497	6,497	6,216	6,332
15	15,723	15,663	15,663	15,787	15,787	15,445	15,538	15,538	15,447	15,447	15,004	15,022
16												
17 Average Occupancy (owned/leased centres)												
18 LTC - total operations	96.9%	97.5%	97.9%	97.8%	97.5%	96.4%	97.2%	97.8%	97.6%	97.3%	97.7%	98.0%
19 Ontario LTC total average occupancy	97.5%	98.2%	98.5%	98.2%	98.1%	97.1%	97.7%	98.3%	98.2%	97.8%	98.1%	98.5%
20 Ontario LTC preferred accommodation (1)												
21 "New" centres - private	95.1%	96.3%	95.9%	95.8%	95.8%	96.3%	96.7%	97.6%	96.6%	96.8%	97.9%	96.8%
22 "C" Centres - private	96.2%	93.8%	94.2%	93.1%	94.3%	97.4%	97.3%	97.8%	97.6%	97.5%	98.4%	98.7%
23 "C" Centres - semi-private	65.3%	65.6%	66.5%	66.7%	66.0%	65.2%	65.7%	66.5%	66.1%	65.9%	66.1%	64.4%
24 All retirement communities	79.3%	82.0%	85.5%	81.7%	82.1%	80.4%	84.4%	87.9%	88.4%	85.5%	69.7%	59.8%
25 Stabilized communities	90.7%	91.4%	94.0%	94.9%	92.7%	82.6%	87.1%	90.1%	89.8%	87.6%	74.0%	66.5%
26 Lease-up communities	35.7%	45.8%	52.7%	50.7%	46.9%	64.0%	61.5%	69.0%	76.1%	67.7%	41.6%	17.6%
27												
28 Home Health Care - hours of service												
29 Hours of service (000's)	2,595.3	2,660.5	2,652.7	2,661.2	10,569.7	2,705.0	2,734.8	2,708.6	2,750.0	10,898.4	11,326.8	10,909.2
30 Hours per day	28,837	29,236	28,834	28,926	28,958	30,055	30,053	29,441	29,891	29,859	31,032	29,807
31 Excluding BC operations												
Hours of service (000's)	2,291.9	2,340.0	2,322.5	2,329.2	9,283.6	2,408.7	2,430.1	2,402.0	2,441.6	9,682.4	10,023.3	9,726.9
33 Hours per day	25,465	25,714	25,245	25,318	25,435	26,763	26,704	26,108	26,539	26,527	27,461	26,576
34												

<sup>35</sup> Notes:

<sup>36 (1)</sup> Average occupancy reported for the available private and semi-private rooms reflects the percentage of residents occupying those beds and paying the respective premiums.

### **Extendicare Inc.**

## Summary of Centres and Resident Capacity (1)

as at December 31, 2019

	Long-te	erm Care	Retir	ement	Chronic	Care Unit	T	otal
	No. of	Resident	No. of	Resident	No. of	Resident	No. of	Resident
By Province	Homes	Capacity	Homes	Capacity	Homes	Capacity	Homes	Capacity
Owned/Leased (2)								
Ontario	34	5,207	7	708	-	-	41	5,915
Alberta	14	1,519	-	-	-	-	14	1,519
Saskatchewan	5	649	4	341	_	-	9	990
Manitoba	5	762	_	-	_	-	5	762
	58	8,137	11	1,049	-	-	69	9,186
<b>Contract Services</b>								
Ontario	42	5,442	6	660	1	120	49	6,222
Alberta	1	102	1	109	_	-	2	211
Manitoba	2	168	_	-	_	-	2	168
	45	5,712	7	769	1	120	53	6,601
Total	103	13,849	18	1,818	1	120	122	15,787

- (1) A home is categorized based on the predominant level of care provided, the type of licensing and the type of funding provided. For example, two long-term care homes with retirement wings have been categorized as LTC homes. In addition, government-funded supportive living suites have been categorized as long-term care homes due to the nature of the regulatory oversight and government determined fixed-fee structure.
- (2) Extendicare operates nine long-term care homes (1,155 LTC beds and 76 retirement suites) in Ontario under 25 year lease arrangements maturing beginning in 2026 through to 2028, with full ownership obtained at the end of the respective leases.
- (3) In addition to the centres summarized above, the Company owns land adjacent to its retirement residence at Lynde Creek in Whitby, Ontario, on which there is an enclave of 113 townhomes, known as Lynde Creek Village, that are leased by the Company to seniors under life leases. Upon the resale of a townhome, the Company earns a fee equal to 10% of the proceeds.

## **Extendicare Inc.** Owned/Leased Centre Location and Resident Capacity - Ontario as at December 31, 2019

					Comp	osition of l	Beds/Suites	
			l [	Prefe	rred			
			[		Semi-		Short Stay or	
Name of	Owned/Leased Home	Location	Year Built	Private	Private	Basic	Convalescent	Total
Ontario	LTC "New" Homes							
1	Extendicare Brampton	Brampton	2001	90	-	48	12	150
2	Extendicare Cobourg	Cobourg	2002	41	-	28	-	69
3	Extendicare Halton Hills	Georgetown	2003	78	-	52	-	130
4	Extendicare Hamilton	Hamilton	2002	96	-	64	-	160
5	Extendicare Kawartha Lakes	Lindsay	2001	38	-	26	-	64
6	Extendicare Lakefield	Lakefield	2001	60	-	38	2	100
7	Extendicare Maple View	Sault Ste. Marie	2013	154	-	102	-	256
8	Extendicare Mississauga	Mississauga	2002	84	-	56	-	140
9	1	Port Hope	2003	76	-	52	-	128
10	Extendicare Rouge Valley	Toronto	2003	114	-	77	1	192
11	Extendicare Southwood Lakes	Windsor	2001	90	-	60	-	150
12	Extendicare Tecumseh	Tecumseh	2003	77	-	51	-	128
13		Timmins	2013	108	-	72	-	180
13	Ontario LTC "New" Homes			1,106	-	726	15	1,847
_				59.9%	-	39.3%	0.8%	100.0%
	LTC "C" Homes							• • •
	Extendicare Bayview	North York	1970	46	74	82	1	203
2	E	Sudbury	1973	20	118	94	2	234
3		Westhill	1967	15	86	66	2	169
_	Extendicare Haliburton	Haliburton	1976	10	18	32	-	60
5	1 &	Kapuskasing	1974	4	30	25	2	61
	Extendicare Kingston	Kingston	1974	13	70	67	-	150
7	Extendicare Kirkland Lake	Kirkland Lake	1977	16	40	38	3	97
8	Extendicare Laurier Manor	Gloucester	1970	50	94	96	2	242
9	Extendicare London	London	1970	36	66	67	1	170
10		Ottawa	1973	5	111	77	-	193
11	2	Ottawa	1965	15	52	44	-	111
12		Oshawa	1973	7	87	63	18	175
13	ε	Peterborough	1972	34	60	65	15	174
	Extendicare Port Stanley	Port Stanley	1977	8	20	31	1	60
15	2	Scarborough	1970	3	64	60	23	150
	Extendicare St. Catharines	St. Catharines	1971	12	78	62	1	153
17		Nepean	1971	20	96	76	-	192
18		Haileybury	1974	6	30	23	1	60
	Extendicare Van Daele	Sault Ste. Marie	1979	20	32	34	14	100
	Extendicare West End Villa Extendicare York	Ottawa	1982	86	48	104	4	242
21		Sudbury	1973	50 <b>476</b>	122 1,396	86 <b>1,292</b>	30 <b>120</b>	288 <b>3,284</b>
	Ontario ETC C Homes (exclude	s 5 beds held in abeya	nee)	14.5%	42.5%	39.3%	3.7%	100.0%
2.4	0			4 500	1.206		40=	<b>=</b> 404
34	Ontario LTC Homes			1,582 30.8%	<b>1,396</b> 27.2%	<b>2,018</b> 39.3%	2.6%	5,131 100.0%
					41.470	37.370	2.070	
-	Ontario Assisted Living (wings at C	Cobourg & Lindsay)		76	_		-	76
Ontario	<b>Retirement Communities</b>							
1	The Barrieview	Barrie	2019	124				124
2	Bolton Mills	Bolton	2018	112				112
3	Cedar Crossing	Simcoe	2016	68				68
4	Douglas Crossing	Uxbridge	2017	148				148
_	Empire Crossing	Port Hope	2015	63				63
	II C .	Tillsonburg	2011	100				100
6	Harvest Crossing							
6 7	Lynde Creek Manor	Whitby	2004/2014	93				93
6 7					-	-	-	93 <b>708</b>

# Extendicare Inc. Owned Centre Location and Resident Capacity - Western Provinces and Total

as at December 31, 2019

			Co	mposition o	of Beds/Suit	es
		Year		Semi-		
Name of Owned Home	Location	Built	Private	Private	Basic	Total
Alberta Long-term Care Homes						
1 Extendicare Athabasca	Athabasca	1967	22	28	_	50
2 Extendicare Bonnyville	Bonnyville	1966	28	22	_	50
3 Extendicare Cedars Villa	Calgary	1964	41	207	_	248
4 Extendicare Eaux Claires	Edmonton	2011	204		_	204
5 Extendicare Fort MacLeod	Fort MacLeod	1966	20	30	_	50
6 Extendicare Hillcrest	Calgary	1965	20	92	_	112
7 Extendicare Holyrood	Edmonton	1965	20	54	_	74
8 Extendicare Leduc	Leduc	1965	21	58	_	79
9 Extendicare Michener Hill	Red Deer	2010	208	12	_	220
10 Extendicare Mayerthorpe	Mayerthorpe	1966	22	28	_	50
11 Extendicare St. Paul	St. Paul	1966	30	46	_	76
12 Extendicare Viking	Viking	1965	36	24	_	60
13 Extendicare Vulcan	Vulcan	1965	28	18	_	46
13 Alberta LTC Homes	v ulculi	1703	700	619	_	1,319
Alberta Designated Supportive Living			700	017		1,517
- Extendicare Michener Hill (wing)	Red Deer	2010	60	_	_	60
1 Extendicare Fairmont Park	Lethbridge	2010	140	_	_	140
1 Alberta DSL Homes	Lethoriage	2010	200	_	_	200
14 Alberta Homes			900	619	-	1,519
Manitoba Long-term Care Homes						
1 Hillcrest Place	Brandon	1972	20	80		100
2 Oakview Place	Winnipeg	1972	37	208	_	245
3 Red River Place	Selkirk	1970	94	10	_	104
4 Tuxedo Villa	Winnipeg	1982	9 <del>4</del> 41	172	_	213
5 Vista Park Lodge		1971	90	10	-	
5 Manitoba LTC Homes	Winnipeg	1902	282	480		762
5 Wantoba LTC Homes			202	700		102
Saskatchewan Long-term Care Homes						
1 Extendicare Elmview	Regina	1963	18	28	16	62
2 Extendicare Moose Jaw	Moose Jaw	1963	21	100	4	125
3 Extendicare Parkside	Regina	1965	12	80	136	228
4 Extendicare Preston	Saskatoon	1964	20	46	16	82
5 Extendicare Sunset	Regina	1971	10	120	22	152
5 Saskatchewan LTC Homes			81	374	194	649
Saskatchewan Retirement Communities						~
1 Riverbend Crossing Memory Care	Regina	2013	67	_	_	67
2 Stonebridge Crossing	Saskatoon	2012	116	_	_	116
3 West Park Crossing	Moose Jaw	2016	79	_	_	79
4 Yorkton Crossing	Yorkton	2016	79	_	_	79
4 Saskatchewan Retirement Communities	Torkton	2010	341		_	341
i sushuren man remem communices			311			311
9 Saskatchewan Home			422	374	194	990
<b>Total Extendicare Owned/Leased Homes</b>						
57 Long-term care						7,861
- Private-pay assisted living wings						76
1 Government-funded supportive living						200
58 Total of long-term care operating segment						8,137
11 Total of private-pay retirement communities						1,049
69 Total Extendicare Owned/Leased Homes						9,186